<table>
<thead>
<tr>
<th>State</th>
<th>National Advertising</th>
<th>Local advertising</th>
<th>Recruiting at college fairs or workshops</th>
<th>U of U Authorization status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alabama</td>
<td>Okay</td>
<td>No</td>
<td>Any recruiting or advertising without authorization is considered out of compliance.</td>
<td>Not authorized</td>
</tr>
<tr>
<td>Alaska</td>
<td>Okay</td>
<td>Okay</td>
<td>Any advertising must be ethical and accurate. Recruiting by regular University employees during fairs and conferences is okay.</td>
<td>Exempted</td>
</tr>
<tr>
<td>Arizona</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment at job fairs and conference by regular U of U employees okay. We cannot employ a recruitment agent specifically for the purposes of enrolling and soliciting students.</td>
<td>Not under regulatory jurisdiction of AZPPSE. Exempt by regulation, confirmed with regulator.</td>
</tr>
<tr>
<td>Arkansas</td>
<td>Okay</td>
<td>No</td>
<td>No specific restrictions on recruiting during fairs and conferences identified.</td>
<td>Not authorized</td>
</tr>
<tr>
<td>California</td>
<td>Okay</td>
<td>Okay</td>
<td>No guidelines identified for recruitment during conferences and college fairs.</td>
<td>Not under regulatory jurisdiction of CBPPE. Exempt by regulation.</td>
</tr>
<tr>
<td>Colorado</td>
<td>Okay</td>
<td>Okay</td>
<td>CDHE requests we notify them of any consistent or strategic marketing/recruitment of Colorado residents. Participation in conferences and college fairs okay.</td>
<td>Exempt by regulation and physical presence standard. Confirmed with regulator.</td>
</tr>
<tr>
<td>Connecticut</td>
<td>Okay</td>
<td>Okay</td>
<td>Non-degree granting institutions are required to seek approval for recruiting. No mention of standards for degree granting institutions.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>Delaware</td>
<td>Okay</td>
<td>Okay</td>
<td>Delaware requires approval of any person representing an institution or employed by an institution that contacts persons in any manner for the purpose of soliciting enrollment in any course, program, or degree.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>D.C.</td>
<td>No</td>
<td>No</td>
<td>DC determined that the University of Utah is not required to seek licensure at this time. Recruiting at fairs and conferences should be okay. Consistent recruitment presence may require approval from the OSSE.</td>
<td>Not required to seek licensure at this time.</td>
</tr>
<tr>
<td>Florida</td>
<td>Okay</td>
<td>No</td>
<td>General recruiting (handing out information, answering questions, etc.) is okay. However, we cannot secure an application or accept payment of fees from prospective students.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>Georgia</td>
<td>Okay</td>
<td>No</td>
<td>Georgia requires approval of any &quot;agents&quot; engaging in recruitment of any kind. Duration or venue of recruitment activity is not differentiated.</td>
<td>Not authorized.</td>
</tr>
<tr>
<td>State</td>
<td>Yes</td>
<td>No</td>
<td>Notes</td>
<td></td>
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<tr>
<td>-----------</td>
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<td></td>
</tr>
<tr>
<td>Hawaii</td>
<td>Okay</td>
<td>Okay</td>
<td>Advertising and recruiting does not fall under Hawaii’s physical presence standards.</td>
<td></td>
</tr>
<tr>
<td>Idaho</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment is not considered a physical presence trigger.</td>
<td></td>
</tr>
<tr>
<td>Illinois</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment at job fairs and conferences is okay. Consistent, organized, on-the-ground recruiting is not.</td>
<td></td>
</tr>
<tr>
<td>Indiana</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment is not considered a physical presence trigger.</td>
<td></td>
</tr>
<tr>
<td>Iowa</td>
<td>Okay</td>
<td>No</td>
<td>Recruitment at job fairs or conferences could trigger regulatory oversight depending on which programs are represented.</td>
<td></td>
</tr>
<tr>
<td>Kansas</td>
<td>Okay</td>
<td>No</td>
<td>Recruitment at job fairs and conferences is okay. Consistent, organized, on-the-ground recruiting is not.</td>
<td></td>
</tr>
<tr>
<td>Kentucky</td>
<td>Okay</td>
<td>No</td>
<td>Recruitment at job fairs or conferences could trigger regulatory oversight depending on which programs are represented.</td>
<td></td>
</tr>
<tr>
<td>Louisiana</td>
<td>Okay</td>
<td>Okay</td>
<td>No specific restrictions on recruiting during fairs and conferences identified.</td>
<td></td>
</tr>
<tr>
<td>Maine</td>
<td>Okay</td>
<td>Okay</td>
<td>No guidelines identified for recruitment during conferences and college fairs. However, organized or consistent recruitment practices could trigger presence.</td>
<td></td>
</tr>
<tr>
<td>Maryland</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment is okay: “Operate in Maryland” does not include the noninstructional activities of an out-of-State...that... (ii) conducts periodic and temporary visits to Maryland for the purposes of student recruitment or contact with an institution’s alumni... (COMAR 13B.02.01.03B(12))</td>
<td></td>
</tr>
<tr>
<td>Massachusetts</td>
<td>Maybe</td>
<td>Maybe</td>
<td>Recruitment at job fairs and conferences is okay. Please note that institutions must not advertise programs (subject to Board approval) prior to receiving Board approval. This would be considered false advertising and subject to criminal charges and fines.</td>
<td></td>
</tr>
<tr>
<td>Michigan</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruiting requires permit if institution has degree authority below the baccalaureate in home state.</td>
<td></td>
</tr>
<tr>
<td>Minnesota</td>
<td>Okay</td>
<td>No</td>
<td>Recruitment at job fairs and conferences is okay. Consistent, organized, on-the-ground recruiting is not.</td>
<td></td>
</tr>
<tr>
<td>State</td>
<td>Status</td>
<td>Status</td>
<td>Restrictions</td>
<td>Note</td>
</tr>
<tr>
<td>--------------</td>
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<td>------------------------------------------------------------------------------</td>
<td>-----------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Mississippi</td>
<td>Okay</td>
<td>Okay</td>
<td>No specific restrictions on recruiting during fairs and conferences identified.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>Missouri</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment at job fairs and conferences is okay. Consistent, organized, on-the-ground recruiting is not.</td>
<td>Authorized.</td>
</tr>
<tr>
<td>Montana</td>
<td>Okay</td>
<td>Okay</td>
<td>The U of U is authorized in the State of Montana.</td>
<td>Authorized.</td>
</tr>
<tr>
<td>Nebraska</td>
<td>Okay</td>
<td>Okay</td>
<td>No specific restrictions on recruiting during fairs and conferences identified.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>Nevada</td>
<td>Yes</td>
<td>Yes</td>
<td>The U of U received its license for experiential learning in April 2015. This allows us to recruit and advertise in the State of Nevada.</td>
<td>Experiential license approved 4/2015. Indefinite term.</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment at job fairs and conferences is okay. Consistent, organized, on-the-ground recruiting is not.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>New Jersey</td>
<td>Okay</td>
<td>Okay</td>
<td>No specific restrictions on recruiting during fairs and conferences identified.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>New Mexico</td>
<td>Okay</td>
<td>No</td>
<td>Out-of-state institutions (including online institutions) which do not have a &quot;presence&quot; in New Mexico, but actively recruit students within New Mexico to attend their institution out-of-state must apply for registration. In addition, agents actively recruiting for such an institution must be authorized by the New Mexico Higher Education Department. Recruitment at one-time events (not multiple job fairs or conferences) is okay.</td>
<td>No physical presence, therefore not required to seek authorization. NM &quot;in process&quot; of updating statutes for last few years.</td>
</tr>
<tr>
<td>New York</td>
<td>Okay</td>
<td>Okay</td>
<td>No specific restrictions on recruiting during fairs and conferences identified.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>North Carolina</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment at job fairs and conferences is okay. Consistent, organized, on-the-ground recruiting is not.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>North Dakota</td>
<td>Okay</td>
<td>Okay</td>
<td>No specific restrictions on recruiting during fairs and conferences identified.</td>
<td>No physical presence, therefore not required to seek authorization.</td>
</tr>
<tr>
<td>Ohio</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment at fairs or conferences MAY require approval. The agency evaluates these requests on an individual basis and will determine if approval is necessary based on the level of activity. Consistent, on-the-ground recruitment requires approval.</td>
<td>Not authorized--we may have physical presence.</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>Okay</td>
<td>Maybe</td>
<td>Advertising in OK cannot specifically target OK residents or it requires approval. Recruitment at college fairs and conferences is likely okay. Consistent, on-the-ground recruitment may require approval.</td>
<td>We likely don’t meet the physical presence standard, but need to complete program activity inventory to make determination.</td>
</tr>
<tr>
<td>State</td>
<td>Status</td>
<td>Recruiting/Advertising</td>
<td>Notes and Restrictions</td>
<td></td>
</tr>
<tr>
<td>---------------</td>
<td>--------</td>
<td>------------------------</td>
<td>------------------------</td>
<td></td>
</tr>
<tr>
<td>Oregon</td>
<td>Okay</td>
<td>No</td>
<td>Any recruiting or advertising without authorization is considered out of compliance.</td>
<td></td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>Okay</td>
<td>Maybe</td>
<td>Occasional recruitment at job fairs and conferences should be okay. Consistent, on-the-ground recruitment is not permitted. Advertising in local media &quot;possibly&quot; requires approval, but no additional information is offered.</td>
<td></td>
</tr>
<tr>
<td>Rhode Island</td>
<td>Okay</td>
<td>Okay</td>
<td>Recruitment at job fairs and conferences is okay. Consistent, organized, on-the-ground recruiting is not.</td>
<td></td>
</tr>
<tr>
<td>South Carolina</td>
<td>Okay</td>
<td>No</td>
<td>Recruitment at job fairs and conferences is okay. Consistent, organized, on-the-ground recruiting is not.</td>
<td></td>
</tr>
<tr>
<td>South Dakota</td>
<td>Okay</td>
<td>Okay</td>
<td>No guidelines identified for recruitment during conferences and college fairs.</td>
<td></td>
</tr>
<tr>
<td>Tennessee</td>
<td>Okay</td>
<td>No</td>
<td>Advertising cannot directly target TN residents or originate within TN media without authorization. Recruitment at college fairs or conferences is okay; consistent, on-the-ground recruitment must be authorized.</td>
<td></td>
</tr>
<tr>
<td>Texas</td>
<td>Okay</td>
<td>Okay</td>
<td>Occasional participation in a college/career fair involving multiple institutions or other events similarly limited in scope do not trigger physical presence. Consistent, on-the-ground recruiting requires authorization. Advertising to Texas students, whether through print, billboard, internet, radio, television, or other medium alone does not constitute a physical presence.</td>
<td></td>
</tr>
<tr>
<td>Utah</td>
<td>Okay</td>
<td>Okay</td>
<td>Good to go.</td>
<td></td>
</tr>
<tr>
<td>Vermont</td>
<td>Okay</td>
<td>Okay</td>
<td>No specific restrictions on recruiting during fairs and conferences identified.</td>
<td></td>
</tr>
<tr>
<td>Virginia</td>
<td>Okay</td>
<td>Okay</td>
<td>We are required to obtain agent permit, but school would not need to certify.</td>
<td></td>
</tr>
<tr>
<td>Washington</td>
<td>Okay</td>
<td>No</td>
<td>Recruitment at multi-college fairs or conferences okay. Consistent, on-the-ground recruiting must be authorized. Advertisements offered in-state cannot specifically target WA residents. The University of Utah is in progress of applying for full authorization in Washington State.</td>
<td></td>
</tr>
<tr>
<td>West Virginia</td>
<td>Okay</td>
<td>No</td>
<td>No recruiting or advertising is allowed, in any context, unless the school is officially licensed.</td>
<td></td>
</tr>
<tr>
<td>Wisconsin</td>
<td>Okay</td>
<td>No</td>
<td>No physical presence standard, all schools must authorize. Regulations regarding recruiting indicate that any person representing the University for recruitment purposes, in any context, would need to register as an agent first.</td>
<td></td>
</tr>
<tr>
<td>Wyoming</td>
<td>Okay</td>
<td>Okay</td>
<td>Currently verifying that recruitment does not require an additional approval, but otherwise there are no specific restrictions listed on recruitment or advertising.</td>
<td>Currently registered/authorized</td>
</tr>
</tbody>
</table>